

## Product Review – Safety Training

Provided by Ingrid Richrath

As of 7/24/2008

Vendor Info	Product / Price	Description	Strengths	Weaknesses
<p><b>Rotech Currently Owns</b></p>	<p><b>Video tapes (7)</b> Cost: N/A</p>	<p><b>Personal Protective Equipment (PPE)</b> <b>Hazardous Communication</b> <b>Lockout/Tagout</b> <b>OSHA Recordkeeping</b> <b>JCAHO Recommended Training</b></p> <ul style="list-style-type: none"> <li>• <i>Office Safety and Fire Extinguishers</i></li> <li>• <i>Bloodborne Pathogens &amp; Tuberculosis</i></li> <li>• <i>Back Safety</i></li> </ul>		<ul style="list-style-type: none"> <li>• <b>Revisions required.</b> 4 video tapes need editing.               <ol style="list-style-type: none"> <li>1. <i>Personal Protective Equipment (PPE)(3 of 4)</i> video; old Logo (needs to be edited out)</li> <li>2. <i>Office Safety and Fire Extinguishers</i> (1 of 4); video; old Logo and previous CEO</li> <li>3. <i>Bloodborne Pathogens &amp; Tuberculosis</i> (2 of 4); video; old Logo</li> <li>4. <i>Back Safety</i> (4 of 4); video; old Logo</li> </ol> </li> </ul>
<p><b>Coastal Training Technologies</b>  Adam Carnegie 800-729-4325 ext. 7492</p>	<p><b>Video Copies</b> <b>\$6,170.47</b>  Includes 50 video copies - \$4,500 for 50 video plus \$1,250 editing, S/H and tax</p>	<p><i>Video tape format for VCRs</i></p>	<ul style="list-style-type: none"> <li>• <b>Compatibility.</b> No worries on bandwidth or upgrading computers</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Shipping.</b> Distribution to sites requires shipping</li> <li>• <b>Revisions.</b> Revisions and/or video copies require outsourcing and expense</li> </ul>
<p><b>Coastal Training Technologies</b>  Adam Carnegie 800-729-4325 ext. 7492</p>	<p><b>Flash Files from videos (9)</b> <b>\$35,943.75</b>  \$3,750 each plus tax</p>	<p><i>Flash format</i>  Healthcare PPE-Why Risk It!  Office Safety  Bloodborne Pathogens : Know The Risk</p>		<ul style="list-style-type: none"> <li>• <b>Additional two files.</b> Although we currently have 7 videos, we will have to purchase 9 Flash files from Coastal – as two of their videos are segmented into two each.</li> </ul>

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		Tuberculosis Awareness  Back - Posture, Mechanics, Exercise  Portable Fire Extinguishers  Lockout/Tagout Real, Real-Life  Hazard Comm-You Need To Know - Hc  Recordkeeping-Supr Series		We currently own <i>Office Safety and Fire Extinguishers</i> in one video; to replace it, will have to purchase 2 videos – <i>Office Safety AND Portable Fire Extinguishers</i>  We currently own <i>Bloodborne Pathogens &amp; Tuberculosis</i> in one video; to replace it, will have to purchase 2 videos - <i>Bloodborne Pathogens: Know The Risk AND Tuberculosis Awareness</i>
<p><b>BLR (Business and Legal Reports)</b></p> <p>Joe Berneski, Sales Manager, 800-727-5257 ext. 2399</p>	<p><b>CBT – Flash Files</b>  <b>\$9,000</b> (6 topics)                      \$1,500 per topic for:</p> <ol style="list-style-type: none"> <li>1. Bloodborne Pathogens</li> <li>2. Hazard Communication</li> <li>3. Lockout/Tagout</li> <li>4. PPE</li> <li>5. Office Safety</li> <li>6. Back Safety</li> </ol> <p>Note: does NOT have CBT for OSHA Recordkeeping</p>	<p><i>Flash format</i></p>	<ul style="list-style-type: none"> <li>• <b>Updates.</b> Includes receiving any updates to the CBT (i.e. if content changes) over the next 2 years</li> <li>• <b>Quiz / Certifications.</b> Includes quiz and certification</li> <li>• <b>Network.</b> We own CD and can place files on network</li> <li>• <b>No Expiration.</b> Files do not expire – as it would with Coastal</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Breeze Compatibility in Question.</b> Uncertain if able to incorporate within Breeze; will have to test demo files</li> <li>• <b>Not AICC Compliant.</b> Since not endorsed by AICC, uncertain how quizzes and certification will be incorporated into Breeze; it may work but BLR does not guarantee</li> <li>• <b>OSHA Unavailable.</b> Will have to find an alternative for replacing our OSHA Recordkeeping video</li> </ul>

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<p><b>BLR (Business and Legal Reports)</b></p> <p>Joe Berneski, Sales Manager, 800-727-5257 ext. 2399</p> <p>Website for safety training: <a href="http://safety.blr.com">http://safety.blr.com</a></p>	<p><b>Safety Training Presentations</b></p> <ul style="list-style-type: none"> <li>• <b>\$12,500</b> for the <i>entire library</i> of PowerPoints (100+)</li> </ul> <p>OR</p> <ul style="list-style-type: none"> <li>• \$1,295 annual charge <i>per topic</i></li> </ul>	<p><i>PowerPoint format</i></p> <p>Now have over 100+ PowerPoints; previously listed only 25.</p> <p>List of current PowerPoints available; bold indicates replacing video tapes Rotech currently has:</p> <p>Accident Prevention (1)          ADA (1)          Air Contaminants (1)          Asbestos (1)  <b>Back Safety (2)</b>  <b>Bloodborne Pathogens (2)</b>          Chemical Hazards (4)          Compressed Gases (1)          Confined Spaces (3)          Corrosives (1)          Cranes and Slings (2)          Driving Safely (1)          Electrical Safety (2)          Emergency Preparedness (1)          Ergonomics (3)          Exit Routes (1)          Eye and Face Protection (2)          Fall Protection (2)          Fire Extinguishers (1)          Fire Prevention (1)          Flammables (1)          Foot Protection (1)          Forklifts (4)          General Safety (5) - includes  <b>Office Hazard Safety</b>          Hand and Portable Power Tools (3)          Hand Protection (1)  <b>Hazard Communication (3)</b>          Hazardous Materials (5)</p>	<ul style="list-style-type: none"> <li>• <b>Customization.</b> Capability to customize PowerPoints</li> <li>• <b>Our Server.</b> Ability to place on our Breeze server</li> <li>• <b>Speaker Notes.</b> Comprehensive speaker notes, though we will have to create the audio</li> </ul>  <ul style="list-style-type: none"> <li>• <b>Certificates Available.</b> Certificates in .pdfs, though we will have to tweak them</li> </ul>  <ul style="list-style-type: none"> <li>• <b>Quizzes.</b> Includes quizzes, though we will have to incorporate them using Quiz Manager in PowerPoint</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Voice Overs.</b> Will have to create voice overs – though the product provides us comprehensive speaker notes.</li> <li>• <b>Modify Certificates.</b> Will have to tweak certificates</li> <li>• <b>Develop Quizzes.</b> Will have to develop quizzes in Breeze's Quiz Manager – though the product provides us the questions and answers</li> </ul>
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		<p>HazMat Transportation (3)          HAZWOPER (1)          Head Protection (1)          Health (2)          Hearing Protection (1)          Heat and Cold (2)          Housekeeping (1)          Inspections (1)          Job Hazard (1)          Labels (1)          Lead (1)  <b>Lockout/Tagout (2)</b>          Machine Guarding (2)          Material Handling (1)          MSDS (1)          New Employee Orientation (2)          Noise (1)          OSHA (1)          Powered Platforms (1)  <b>PPE (1)</b>          Process Safety Mgmt. (2)          Recordkeeping (1)          Respiratory Protection (2)          Safety Attitude (1)          Scaffolding (1)          Security (1)          Shift Work (1)          Slips and Falls (1)          Special Industries (1)          Spill Prevention (1)          Trenching (2)          Welding, Cutting, Brazing (2)          Workers' Compensation (1)          Workplace Violence (1)</p>	<div data-bbox="1222 250 1528 483"> <p style="text-align: center;"><b>Quiz</b></p> <ol style="list-style-type: none"> <li>1. Since 1971, OSHA has reduced workplace fatalities by 50%. <span style="float: right;">True or False</span></li> <li>2. OSHA was the only agency formed by the Occupational Safety and Health Act of 1970. <span style="float: right;">True or False</span></li> <li>3. What is OSHA's Mission:</li> <li>4. OSHA has over 10,000 inspectors. <span style="float: right;">True or False</span></li> <li>5. Name one thing that will prompt an OSHA inspection: _____</li> </ol> <p style="text-align: right; font-size: small;">1/16/2008 Copyright © 2007 Pearson Education, Inc.</p> </div>	
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<b>DME Train</b>		<i>Flash files created with Captivate – located on their website</i>	<ul style="list-style-type: none"><li>• <b>Reports.</b> Demo appears to have more report offerings than Breeze</li><li>• <b>Technical Support.</b> Since on DME's server, will not have to rely on RSG</li></ul>	<ul style="list-style-type: none"><li>• <b>Their Server.</b> Content on their server; once our contract is up, we will not have any content – like leasing a car</li><li>• <b>Add Employees.</b> Demo indicates we have to manually add employees; if able to interface with LDAP, we will probably have to pay additional customization costs</li></ul>
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