

# Myers-Briggs Type Indicator (MBTI) For Ingrid Richrath

## Ingrid Richrath – ENTJ

After taking the Myers-Briggs Type Indicator (MBTI) assessment twice in 10 years, the results indicate Ingrid has an ENTJ personality.

### About MBTI \*

The [MBTI](#) preferences indicate the differences in people based on the following:

- How they focus their attention or get their energy ([Extraversion](#) or [Introversion](#))
- How they perceive or take in information ([Sensing](#) or [iNtuition](#))
- How they prefer to make decisions ([Thinking](#) or [Feeling](#))
- How they orient themselves to the external world ([Judging](#) or [Perceiving](#))

By using their preference in each of these areas, people develop what Jung and Myers called *psychological type*. This underlying personality pattern results from the dynamic interaction of their four preferences, in conjunction with environmental influences and their own individual tendencies. People are likely to develop behaviors, skills, and attitudes based on their particular type. Each personality type has its own potential strengths as well as areas that offer opportunities for growth.

The MBTI tool consists of multiple choice questions that sort respondents on the basis of the four "dichotomies" (pairs of psychological opposites). Sixteen different outcomes are possible, each identified by its own four-letter code, referred to by initial letters. (*N* is used for *iNtuition*, to differentiate it from *Introversion*). The MBTI is approximately 75% accurate according to its own manual.

- **E - Extraversion** preferred to Introversion
- **N - iNtuition** preferred to Sensing
- **T - Thinking** preferred to Feeling
- **J - Judging** preferred to Perceiving

### ENTJ characteristics \*

*ENTJs have a natural tendency to marshal and direct. This may be expressed with the charm and finesse of a world. The ENTJ requires little encouragement to make a plan. One ENTJ put it this way... "I make these little plans that really don't have any importance to anyone else, and then feel compelled to carry them out."*

ENTJs often excel in business. They are assertive, outspoken, confident, outgoing, energetic, charismatic, fair-minded, and unaffected by conflict or criticism. However, other traits may lessen the impact of their strengths. They can overwhelm others with their energy, intelligence, and desire to order the world around them.

ENTJs are "knowledge-seekers," striving to learn new things, which helps them become good problem-solvers. They may be viewed by others as aloof and cold-hearted, since ENTJs appear to take a tough approach to emotional or personal issues. In situations requiring feeling and value judgments, ENTJs are well served to seek the advice of a trusted Feeling type.